



2025 MBA AGRICULTURE SEMINAR

Tuesday, March 11
7:30 a.m. – 4 p.m.

Courtyard by Marriott,
Columbia

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FARMER MAC

Accelerating Rural Opportunities



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Join MBA for a Target Banker Visit!
Ag Day at the Capitol

March 12



Schedule



Tuesday, March 11

7:30 a.m. Registration and Breakfast

8:15 – 10 a.m.



Economic Mega Trends of Agriculture and Ag Lending

Dr. David Kohl, Professor Emeritus
Virginia Tech

All signs are pointed toward an agricultural economic cycle similar to the period between 2013 and 2020 before the pandemic. This time, however, commodity prices have declined as some costs remain elevated, combined with higher borrowing costs and a few other factors. Discussing economics from a 30,000-foot perspective, Dr. David Kohl will bring it down to explain what is in store for bank customers in the lending season ahead. What are the signposts — geopolitical aspects to the economy, inflation, interest rates and the staggering increase in government debt — that must be observed? Kohl will provide his view as an educator and business owner who has decades of experience in the agricultural industry.

10 a.m. Break

10:15 – 11:15 a.m.



Outlasting the Storm

Ben Brown, Senior Research Associate
University of Missouri Food and Agricultural Policy Research Institute

Ben Brown discusses the outlook for Missouri crop markets, policy and profitability in 2025. Some of the topics that will be covered include supply and demand for corn, soybeans and wheat; updates on the 2025 farm bill; and an overview of MU Extension crop enterprise budgets.

11:15 a.m. Break

11:30 a.m. – 12:30 p.m.



Don't Make that Mistake! Top Ag Lending Litigation Disputes From the Past Year

Michael Fielding, Partner
Husch Blackwell LLP

It's good to learn from your mistakes. It's even better to learn from the mistakes of others. Michael Fielding will cover the top ag lending disputes from the past year as he focuses on key, practical takeaways that bankers can apply with their ag loans.

12:30 – 1:30 p.m. Lunch – MBA Legislative Update

1:30 – 2:30 p.m.



The Perfect Storm Farm Transition

Steve Bohr, Co-Owner
Farm Financial Strategies Inc.

There is an ongoing storm with farm transition. A vast majority of farmland in the Midwest is owned by the older generation, and there will be an unprecedented transfer in the next 10 years. The future of production agriculture will favor producers who have a plan and the ability to communicate that plan to the next generation of landowners. Steve Bohr will discuss the major factors involved with land transition and how bankers can help their current and future ag customers.

2:30 p.m. Break

2:45 - 4 p.m.



High Impact Meteorology in Production Agriculture: Spring and Summer Outlook

Eric R. Snodgrass, Principal Atmospheric Scientist
Conduit

Successful production agriculture has many sources of risk, and changing weather conditions and forecasts drive much of our decision making. Eric Snodgrass will investigate large-scale weather processes that have influenced yields in the U.S. throughout the last 40 years. He will discuss how to observe and forecast high-impact weather patterns that cause yields to break away from trends (i.e., floods, drought, heat waves, cool summers, etc.)

4 p.m. Adjourn

Information



Hotel

The seminar will be held at the Courtyard by Marriott in Columbia. Overnight accommodation is available at the hotel.

Courtyard by Marriott

3301 Lemone Industrial Blvd.
Columbia, MO
573-443-8000

Hotel Group Rate of: \$109 USD per night

Cutoff Date For Room Block: Friday, February 14

Be sure to state you are attending the Missouri Bankers Association's Ag Seminar.

After the cutoff dates listed above, availability is not guaranteed, and room rates may revert to the published rate. Early reservations are encouraged!

Disabilities and Dietary Restrictions

If you have any disabilities that require special assistance, send a brief message explaining how we may best accommodate your needs to elawson@mobankers.com or call 573-636-8151.

Who Should Attend

This program is designed for the bank management team, ag lenders and their ag customers, and high school and college students interested in agriculture careers.

Date & Seminar Location

March 11, 2025
Courtyard by Marriott
3301 Lemone Industrial Blvd.
Columbia, MO

Registration Information

Payment by Check or Invoice Fees

MBA-Member (1 – 3 bankers) Banker Fee - \$300 per person	MBA-Member Group of 4 or more Banker Fee - \$275 per person	Nonmember Banker Fee - \$1,200 per person
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Ag Guest Fee (customer of the bank/FFA or Ag High School Student)
\$190 per person

The cost of meals included in this registration fee for this seminar is \$40. This information is provided for your bank's tax records, in keeping with the IRS 50% deductible provisions under Section 274(n) of the Internal Revenue Code.

Cancellations/Refunds

Full refunds will be granted for cancellations received by MBA at least 10 days before the seminar date. After that date, an administrative fee of \$10 per canceled registration will be retained. Cancellations will not be accepted five days before the seminar. Substitutions are always permitted.

Image Use Policy

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Registration Form – 2025 Spring Ag Seminar

March 11 – Courtyard by Marriott, Columbia

Please register the following individual(s).

Organization Information

Bank _____
Address _____
City/State/ZIP _____
Phone _____

Names of Attendees

Name _____
Title _____
Email _____

Name _____
Title _____
Email _____

Name _____
Title _____
Email _____

Name _____
Title _____
Email _____

Method of Payment

MBA Member Registration(s)

Bankers Fee.....\$300 # _____ \$ _____
(1 – 3 bankers)

Group Fee (per person).....\$275 # _____ \$ _____
Must have at least four people attending for group rate.

Ag Guest Fee.....\$190 # _____ \$ _____

Nonmember Registration(s)

Banker Fee.....\$1,200 # _____ \$ _____

Total amount due: \$ _____

Invoice Credit Card

Exp. Date _____ CVV _____

No. _____

Name _____

Signature _____

*A 3% convenience fee will be added to all credit card payments.

Three Ways to Register

☎ 573-636-8151

🌐 mobankers.com

✉ Mail check payable to Missouri Bankers Association and form to:

Missouri Bankers Association
P.O. Box 57
Jefferson City, MO 65102

